

**DOCUMENT CONVERSION SERVICES  
RFP MSA 55238 - SECTION VII**

**COST TABLE VII-5**

**Geographic Region # 1, 2 & 3      CSPLA 16%  
Category V - Paper to Electronic from 1,000,001 to 10,000,000 Images**

Description of Service	Bid Price	Evaluation Criteria	Net Cost to State	Pg#/ Item # Pub. Price list
<b>Document Preparation</b>				
Remove staples, sort, etc.	\$15.12/Hr	1,000	\$ 15,120.00	Page 2/Item 19
<b>Scanning</b>				
8 1/2" x 11"	\$.0292/Image	5,000,000	\$146,000.00	Page 1/Item 9
8 1/2" x 14"	\$.0292/Image	500,000	\$ 14,600.00	Page 1/Item 9
11" x 14"	\$.0292/Image	100,000	\$ 2,920.00	Page 1/Item 9
<b>Indexing</b>				
Key Data Entry	\$.00291/KS	50,000	\$ 145.50	Page 2/Item 13
<b>Quality Control</b>				
Random inspection of images	\$0/Image	100,000	\$ No Cost	No Cost
<b>Miscellaneous</b>				
Shredding	\$3.83/cubic ft	1,500	\$ 5,745.00	Page 2/Item 28

**ESCALATION TABLE - CATEGORY V TOTALS**

Mandatory Requirements under Section 6.3.5 et.seq	CATEGORY V - TOTALS
First Year Category V Total	\$184,530.50
Second year escalated Total (1st year plus %) Second year escalation 2.25%	\$188,682.44
Third year escalated Total (2nd year plus %) Third year escalation 2.25%	\$192,927.79
CATEGORY V - FINAL TOTAL (add 3 years)	\$566,140.73
(Optional) Fourth year escalation ____%	(Optional) Fifth year escalation ____%

**DOCUMENT CONVERSION SERVICES  
RFP MSA 55238 - SECTION VII**

**COST TABLE VII-6**

**Geographic Region # 1, 2 & 3 CSPLA 16%  
Category VI - Microform to Electronic from 1,000,001 to 10,000,000 Images**

Description of Service	Bid Price	Evaluation Criteria	Net Cost to State	Pg#/ Item # Pub. Price list
<b>Preparation for Scanning</b>	\$15.12/Hr.	1,000	\$ 15,120.00	Page 2/Item 19
<b>Scanning</b>				
16mm	\$0.0292/Image	5,000,000	\$146,000.00	Page 1/Item 9
<b>Indexing</b>				
Key Data Entry	\$0.00291/KS	50,000	\$ 145.50	Page 2/Item 13
<b>Quality Control</b>				
Random inspection of images	\$0/Image	100,000	\$ No Cost	No Cost
<b>Miscellaneous</b>				
Shredding	\$3.83/cubic ft	1,500	\$ 5,745.00	Page 2/Item 28

**ESCALATION TABLE - CATEGORY VI - TOTALS**

Mandatory Requirements under Section 6.3.6 et.seq	CATEGORY VI - TOTALS
First Year Category VI Total	\$167,010.50
Second year escalated Total (1st year plus %)	
Second year escalation 2.25%	\$170,768.24
Third year escalated Total (2nd year plus %)	
Third year escalation 2.25%	\$174,610.53
CATEGORY VI - FINAL TOTAL (add 3 years)	\$512,389.27
(Optional) Fourth year escalation ____%	(Optional) Fifth year escalation ____%

**DOCUMENT CONVERSION SERVICES  
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**COST TABLE VII-8**

**Geographic Region # 1, 2 & 3 CSPLA 16%  
Category VIII - Paper to Electronic over 10,000,000 Images**

Description of Service	Bid Price	Evaluation Criteria	Net Cost to State	Pg#/ Item # Pub. Price list
<b>Document Preparation</b>				
Remove staples, sort, etc.	\$15.12/Hr	1,500	\$ 22,680.00	Page 2/Item 19
<b>Scanning</b>				
8 1/2" x 11"	\$0.0292/Image	9,000,000	\$262,800.00	Page 1/Item 9
8 1/2" x 14"	\$0.0292/Image	500,000	\$ 14,600.00	Page 1/Item 9
11" x 14"	\$0.0292/Image	100,000	\$ 2,920.00	Page 1/Item 9
<b>Indexing</b>				
Key Data Entry	\$0.00291/KS	100,000	\$ 291.00	Page 2/Item 13
<b>Quality Control</b>				
Random inspection of images	\$0/Image	1,000,000	\$ No Cost	No Cost
<b>Miscellaneous</b>				
Shredding	\$3.83/cubic ft	2,000	\$ 7,660.00	Page 2/Item 28

**ESCALATION TABLE - CATEGORY VIII - TOTALS**

Mandatory Requirements under Section 6.3.8 et.seq	CATEGORY VIII - TOTALS
First Year Category VIII Total	\$310,951.00
Second year escalated Total (1st year plus %) Second year escalation 2.25%	\$317,947.40
Third year escalated Total (2nd year plus %) Third year escalation 2.25%	\$325,101.22
CATEGORY VIII - FINAL TOTAL (add 3 years)	\$953,999.62
(Optional) Fourth year escalation ____%	(Optional) Fifth year escalation ____%

# Neubus, Inc. MSRP Price List

9/26/2006

Item Number	Service Offering	MSRP Pricing
1	<b>Needs Analysis (Per hour)</b>	\$ 120.00
	Determines the image formats, storage types, user interface, user access, document life-cycle and response times	
2	<b>Development of the Job Specification (Per hour)</b>	\$ 120.00
	Identifies images, indexes, scanning instructions, scanning resolutions, procedure for indexing, etc.	
3	<b>Test process and sign-off (Per hour)</b>	\$ 120.00
	This test will ensure that all assumptions in the job specification are accurate and the final product meets all requirements.	
4	<b>Project Setup (Per hour)</b>	\$ 120.00
	Once the initial production has been completed and accepted, the job will be setup for ongoing production	
5	<b>On-site System Setup (Per hour)</b>	\$ 120.00
	Setup fee for configuring, delivering, installing and testing Neubus' ESD on-site server.	
6	<b>Program Management Services (Per hour)</b>	\$ 90.00
	Program Management services are available to our clients for manage large document conversion services.	
7	<b>Consulting and Programming Services (Per hour)</b>	\$ 114.00
	Additional consulting and programming services are available to our clients for supporting the implementation of additional	
8	<b>System Support Services (Per hour)</b>	\$ 90.00
	Additional System Support Services are available to our clients for supporting the implementation of additional IT requirements	
9	<b>Image Capture (200 dpi) (Per image)</b>	\$ 0.03480
	Scan paper or film to image	
10	<b>Image Capture (300 dpi) (Per image)</b>	\$ 0.04260
	Scan paper or film to image	
11	<b>Image Capture (400 dpi) (Per image)</b>	\$ 0.04260
	Scan paper or film to image	
12	<b>Index Field Charge (barcode) (Per document)</b>	\$ 0.00336

# Neubus, Inc. MSRP Price List

9/26/2006

	Capture barcode	
13	<b>Index Field Charge (10-15 characters) (Per document)</b>	\$ 0.03468
	Capture alphanumeric field	
14	<b>Index Field Charge (16-20 characters) (Per document)</b>	\$ 0.04500
	Capture alphanumeric field	
15	<b>Index Field Charge (21-25 characters) (Per document)</b>	\$ 0.05112
	Capture alphanumeric field	
16	<b>Index Field Charge (26-30 characters) (Per document)</b>	\$ 0.05832
	Capture alphanumeric field	
17	<b>Index Field Charge (31-35 characters) (Per document)</b>	\$ 0.06420
	Capture alphanumeric field	
18	<b>Index Field Charge (36-40 characters) (Per document)</b>	\$ 0.06864
	Capture Alphanumeric field	
19	<b>Document Prep (Per hour)</b>	\$ 18.00
	Remove appendages from documents	
20	<b>File Packing (Per hour)</b>	\$ 18.00
	Pack paper documents into a box	
21	<b>On-site Document Prep (Per hour)</b>	\$ 18.00
	Remove appendages from documents at on-site location	
22	<b>On-site Document Scanning (Per hour)</b>	\$ 18.00
	Scan Documents at on-site location	
23	<b>OCR Conversion (Per image)</b>	\$ 0.03480
	Optical Character Recognition of a single image	
24	<b>CD (Per CD)</b>	\$ 24.00
	Burn Images to CD	
25	<b>DVD (Per DVD)</b>	\$ 24.00
	Burn Images to CD	
26	<b>Tape (Per tape)</b>	\$ 24.00
	Copy Images to Tape	
27	<b>FTP (Per load)</b>	\$ 30.00
	Deliver Images to FTP Site	
28	<b>Document Destruction (Per pound)</b>	\$ 0.036
	Destroy one pound of paper	
29	<b>Mileage (Rate Per Mile)</b>	\$ 0.485
	Mileage for out Metro of area pick up.	